# Knowledge Flows and Delays in the Pharmaceutical Innovation System

## Abstract

This paper presents an analysis of knowledge flows in the pharmaceutical innovation process. Backward citations, citations to non-patent literature (NPL), and forward citations that link patents, scientific publications, and pharmaceutical pipelines data on drug developments are analysed and visualized to provide a more holistic understanding. Results show that patents linked to drugs tend to be technically specialized when compared to patents without linkages to drugs. Moreover, patents linked to drugs tend to cite older patents and scientific publications and impact wider technological and scientific fields than pharmaceutical patents not linked to drugs.

#### Introduction

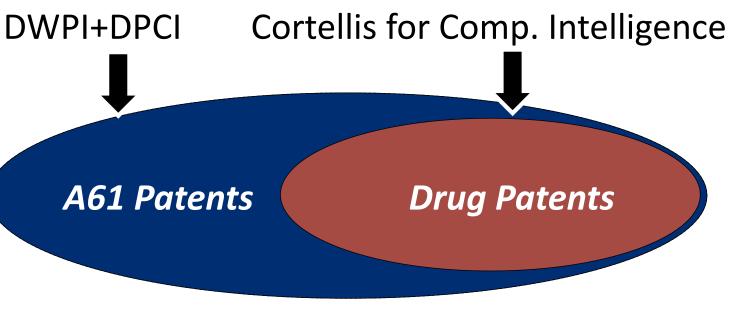
Diverse studies have been conducted to study the origin, trajectory, and destination of knowledge flows and the delays in the science and technology system. Patents and citations between patents and to non-patent literature (NPL) are analysed to understand knowledge spillovers (Lukach & Plasmans, 2002) or to measure patent quality (Squicciarni et al., 2013). The OECD Science, Technology and Industry Scoreboard 2013 (OECD, 2013) uses comprehensive and up-to-date data to report on knowledge flows via collaboration networks (e.g., derived from co-authored publications and co-inventors on patents) international migration of researchers (e.g., estimated from changes in author's addresses on publications), but also flows of royalty and licence fees for technologies. Recently, the OECD introduced a new indicator, called "Patent-Science Link," that aims to measure knowledge flows between the science base and the innovation system (OECD, 2013). According to this new indicator, patented pharmaceutical inventions account for the majority of citations made from patents to scientific publications. That is, the distance between the science base and the innovation system is much closer in pharmaceutical fields than it is in other technological fields. Pharmaceutical innovation is particularly important for drug discovery, as research and development (R&D) costs are huge and major challenges exist for arriving at cost-effective new drugs. In fact, there is a steady decrease in R&D productivity over the last number of years (Booth & Zemmel, 2004).

This paper analyses and visualized linkages between publication, patent, and drug pipeline data to increase our understanding of knowledge flows and delays in the pharmaceutical innovation system. The structure of the paper is as follows: Section 2 details data acquisition and preparation. Section 3 discusses different metrics. Section 4 presents results. The paper concludes with a discussion of key insights and their comparison to prior work.

#### Data Acquisition & Preparation

Five datasets by Thomson Reuters covering 1981 to 2011 are used in this analysis. (1) Publication data from the Web of Science (WoS) database. (2) Patent data from the Derwent World Patents Index (DWPI) and associated citations from the (3) *Derwent Patents Citation Index (DPCI)*. (4) Linkages between publications and patents come from the WoS-DPCI Linktable computed by Thomson Reuters and JST that provides information on backward citations from patents and to the non-patent literature (NPL), i.e., scholarly publications, derived from the DPCI. (5) Last but not least, drug pipeline data was retrieved from the *Cortellis for Competitive Intelligence* database including detailed information of exactly drugs a patent is associated with. Data was compiled on December 11, 2013.

Interested to identify patents and their linkages to the NPL in pharmaceutical fields, we extracted all 833,376 patents with the International Patent Classification (IPC) code "A61P: Specific therapeutic activity of chemical compounds or medicinal preparations" from the DWPI together with their citations from DPCI. This dataset is subsequently called "Pharma\_Patents," see also Figure 1.



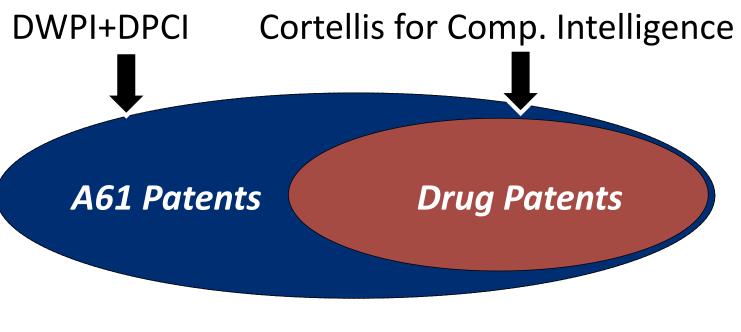


Figure 1: Data Acquisition Process

Then, we extracted 57,800 patents linked to pipeline data from the Cortellis for Competitive Intelligence database. Thomson Reuters Drug reports provide details of patent protection, subsequently called "Drug\_Patents."

Next, the Drug-Patents were subtracted from the A61P-Patents resulting in a dataset of 325,576 "Non-Drug Pharma Patents" that have the A61P code but are not linked to drugs.

Finally, all 115, 252 NPL for *Drug\_Patents* and 718,269 Non-Drug\_Pharma\_Patents were retrieved using the WoS-DPCI Linktable.

## Methodology

In order to understand the citation lag, generality, subject, and scope for the two patent-NLP datasets, four indexes were computed. All four are explained and defined here.

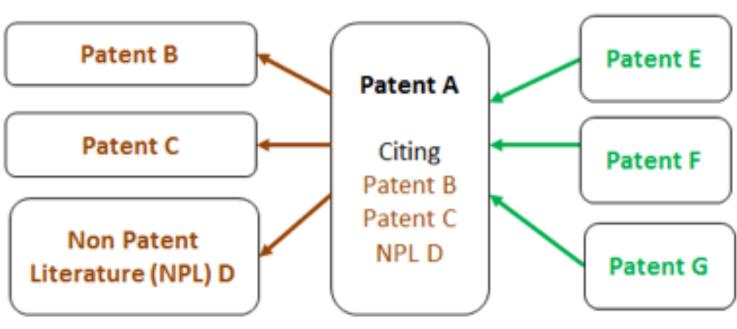


Figure 2. Patent backward citations to patents and NPL (green arrows) and forward citations to patents (red arrows).

The citation lag can be computed for backward citations to identify the promptness by which patents cite existing works or for forward citations to identify the speed by which patents are cited by future patens, see Figure 2. It is defined as the mean of the difference of the publication year of the focus patent (patent A in Fig. 2) minus the publication years of all cited works (e.g.,

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#### Non-Drug Pharma Patents Drug Patents

**Backward Citations** 

Forward Citations

patents B, C and NLP D in Fig. 2). Analogously, the citation lag of all forward citations is defined as the mean of the difference of the publication years from all citing works (e.g., patents E-G in Figure 2) to the publication year of the focus patent.

The generality index  $G_x$  is a quantitative measure that reflects the diversity of patents that are cited by a given focal patent as well as the diversity of patents that are citing the focal patent. The number of different IPCs associated with cited and citing patents is used as a proxy for technology diversity. The index is high if cited and citing patents cover a wide range of technology fields. Let x be the focal patent with  $y_i$  patents citing the focal patent x, with i=1, ..., N then  $G_x$  for all 4-digit IPC subclasses can be calculated as follows:

$$G_X = 1 - \sum_{j=1}^{M_i} \left(\frac{1}{N} \sum_{i=1}^{N} \frac{T_{ji}^n}{T_i^n}\right)^2$$

where

 $T_i^n$  is the total number of IPC n-digit classes in  $y_i$ ,

 $T_{ii}^{n}$  is the total number of IPC n-digit classes in the  $j^{th}$  IPC 4-digit class in  $y_i$ , and

 $j=1...M_i$  is the cardinal of all IPC4-digit classes in  $y_i$ 

The index was calculated for all 4-digit and analogously for all 6-digit IPC subclasses for all patents in *Drug\_Pat*ents and Non-Drug\_Pharma\_Patents.

The subject index  $S_x$  is a new indicator which is based on the generality index but computed for NPL. Let x be the focal patent which cites  $y_i$ , i=1..., N scientific publications (NLP) then  $S_x$  can be computed as follows:

$$S_X = 1 - \sum_{j=1}^J \left(\frac{N_{ij}}{N_i}\right)^2$$

where

 $N_i$  is the total number of subject code in  $y_i$  and

 $N_{ij}$  is the total number of subject code in the  $j^{th}$  subject code in  $y_i$ .

The subject codes in each scientific publication are counted, using basic element 1. The subject index was calculated for all scientific publications (NLP) cited by patents in Drug\_Patents and Non-Drug\_Pharma\_Patents.

**The patent scope** *SCOPE*<sup>*p*</sup> is often associated with the technological and economic value of patents with broad scope patents having a higher value (Lerner, 1994). For each patent *P*, its scope is defined as follows:

$$SCOPE_p = n_p; n \in \{IPC_1^4; ...IPC_i^4, ...In and IPC_i^4 \neq IPC_j^4 \}$$

where  $n_p$  denotes the number of distinct 4-digit IPC subclasses listed in the patent P and it is normalized by dividing each individual value by the maximum value found in the dataset. The patent scope was calculated for all distinct 4-digit and 6-digit IPC subclasses for all patents in *Drug\_Patents* and *Non-Drug\_Pharma\_Patents*.

#### Results

Using the metrics introduced in the previous section, a number of novel results can be computed.





 $PC_{j}^{4}; ...; IPC_{n}^{4}$ 

### Technology Delays: Citation Lag

Comparing citation lag data for *Drug\_Patents* and *Non-*Drug\_Pharma\_Patents reveals the temporal dynamics of knowledge flows. As can be seen in Table 1, forward citations from Non-Drug\_Pharma\_Patents come from patents that were published on average 2.17 years later while *Drug\_Patents* are cited faster—after 1.89 years on average.

Backward citations from *Non-Drug\_Pharma\_Patents* go to patents that were published on average 3.4 years earlier and they go to much more recent NPL—published only 1.69 years earlier on average.

Interestingly, *Drug\_Patents* cite older works than *Non-Drug\_Pharma\_Patents*: Cited patents are 5.64 years old and cited NPL are 2.5 years old on average.

All values plotted in Table 1 are statistically significant at the 1% level. In sum, they show that *Drug\_Patents* cover larger temporal ranges and are cited more quickly than Non-Drug\_Pharma\_Patents.

Table 1. Forward and Backward Citation Lags for Non-Drug Pharma Patents and Drug Patents

		Non-Drug_ Pharma_Patents	Drug_ Patents
Citation Lag in yrs	Forward Citations by Patents	2.17	1.89
	Backward Citations to Patents	3.40	5.64
	Backward Citations to NPL	1.69	2.50

## Technology Diversity: Generality & Subject Index

The generality index was calculated for 4- and 6-digit IPCs for forward and backward citations for *Non-Drug*\_ *Pharma\_Patents* and *Drug\_Patents*, see Table 2. As can be seen, *Drug\_Patents* have higher generality index than Non-Drug\_Pharma\_Patents. As for the subject index, Drug\_Patents also have a higher value than Non-Drug\_ *Pharma\_Patents*. That is, on average, *Drug\_Patents* draw on more diverse technology "base knowledge" and are cited by a more diverse set of patents that have more varied IPCs. All values plotted in Table 2 are statistically significant at the 1% level.

Table 2. Generality Index for Forward and Backward Citations for *Non-Drug\_Pharma\_Patents* and *Drug\_Patents* 

		Non-Drug_ Pharma_Patents	Drug_ Patents
Generality Index (4-Digits)	Forward Citations	0.36	0.37
	Backward Citations	0.40	0.54
Generality Index (6-Digits)	Forward Citations	0.46	0.50
	Backward Citations	0.52	0.73
Subject Index	Backward Citations to NPL	0.22	0.28

The patent scope was computed for *Non-Drug\_Pharma\_ Patents* and *Drug\_Patents*, see Table 3. Interestingly, in the pharmaceutical fields, the scope of *Drug\_Patents* tends to be lower than that of *Non-Drug\_Pharma\_Patents*. This is unexpected as patents linked to drugs are presumably more valuable than those not linked to drugs.

Table 3. Scope for *Non-Drug\_Pharma\_Patents* and Drug\_Patents

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# Conclusions

In our prior work, we introduced new drug-patent indicators for identifying patents related with pharmaceutical entities' R&D progress ("Pre-clinical"  $\rightarrow$  "Phase 1"  $\rightarrow$ "Phase 2"  $\rightarrow$  "Phase 3"  $\rightarrow$  "Filed"  $\rightarrow$  "Approved"  $\rightarrow$  "Marketed") (libu & Osabe, 2014). In that work, we also showed that IPC count, forward citations, and citations to NPL are efficient drug-patent-indicators. However, this work is novel in that it examines backward citations and their value for computing the quality of drug-patent linkages. Results indicate that citation lags and the generality of backward citations are statically significantly different for Non-Drug\_Pharma\_Patents and Drug\_Patents.

# Addendum

Note that the opinions expressed in this paper are those of the authors and do not represent those of the institutions that the authors belong to.

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# References

# Technology Value: Scope

		Non-Drug_ Pharma_Pat- ents	Drug_ Pat- ents
cope	4-Digits	0.13	0.11
	6 Digits	0.16	0.15

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